



Fond du Lac County

Market Livestock Committee

227 Administration/Extension Building, Extension Fond du Lac County
Fond du Lac, WI 54935

MARKET LIVESTOCK PRODUCTION RECORD FORM

Fond du Lac County

Name: _____

4-H Club or FFA Name: _____

Directions

1. Market Livestock record requirements for animal sold at Fond du Lac County Market Auction:

- Pages 1 thru 4 of this form are to be completed by all exhibitors who sell a market animal in the Fond du Lac County Market Livestock Auction ***for the animal that sold***.
- These pages must be mailed to, or dropped off at the Fond du Lac County Extension office by 4:30 p.m. on or before ***the Friday following Labor Day*** (no exceptions).
- Failure to complete these pages in an acceptable and complete manner will result in loss of sale privilege for the next year's market livestock sale.
- Members of the Fond du Lac County Market Livestock Committee will review forms.

2. Market Livestock record requirements for 4-H market livestock project:

- Complete pages 1 thru 4 and place them in your 4-H record book, which is turned in to your club leader.
- You may photocopy your completed market livestock pages 1-4, prior to turning them in to the Market Livestock Committee, rather than rewriting them.
- You must also complete a Member Project Evaluation (MPE).

An electronic version of this form is located at:

<https://fyi.extension.wisc.edu/fdlmeat/forms/> or
<https://fonddulac.extension.wisc.edu/4h/records/>

PROJECT EXPENSES

(See Data Explanation, pg.3)

1) If animal was purchased, record the following:

Date: _____ Location/Owner: _____ Price: _____

2) Value of Animal at date of initial weigh-in: _____.

3) Date of initial weigh-in: _____.

4) Date of final weigh-in: _____.

**Date when animal was marketed - at the fair, after the fair, or used at home.

5) Days elapsed from initial to final weigh-in: _____.

6) Calculate your direct costs from the time of initial to final weigh-in:

FEED COSTS:

	A	B	A x B
TYPE	Total Pounds Fed	Avg. Cost/lb. (\$)	Cost
GRAIN (or Grain Mixture)			
PROTEIN SUPPLEMENT			
MINERAL SUPPLEMENT			
SALT			
SILAGE			
HAY			
OTHER:			
TOTAL FEED COST:			\$

OTHER COSTS:

***Note:** In this section, include items such as drugs, veterinarian fees, fly spray, exhibiting costs, trucking and selling animals, etc. The addition of receipts for purchased items with your records is encouraged.

DATE	ITEM	COST (\$)
TOTAL NON-FEED COST:		\$

DATA EXPLANATION

A. Project Expenses

- To estimate the value of the animal at the date of initial weigh-in, you may want to contact a local livestock market barn or refer to newspaper market quotes in your area. Or, if you purchased your animal, add any costs (feed, trucking, etc.) incurred from the date of purchase to the date of initial weigh-in to arrive at a value. Either method is acceptable.

3,4,5. Use a calendar and count the number of days that elapsed from the time of initial weigh-in until the time of final weigh-in.

- The direct or variable costs are those expenses such as feed, minor equipment items, veterinary, and other related expenses other than housing facility and major equipment items which are called fixed costs. Fixed costs are very important but we will not consider them here because of the wide variability from farm to farm and the difficulty in estimating these figures.

Feed Costs make-up a major portion of your total direct costs. The cost of your grain or grain mixture will likely vary throughout the feeding period. Be sure to take this into account as you figure your average cost/lb. in column B. Forage (hay, silage) should also be valued based upon production costs and/or current market value. To convert \$/ton to \$/lb., use the following formula:

$$\$/lb. = \frac{\$/ton}{2000}$$

Your parents, the feed mill, and the Extension Office are good sources of information in helping you obtain feed values.

PROJECT INCOME

MARKETING:

Date Sold	Quantity Sold Or Used	Price or Value Per lb.	Total Income Or Value
_____	_____	_____	_____

EXHIBITING:

DATE	CLASS	LOCATION	PLACING RECEIVED	PREMIUM (\$)
TOTAL EXHIBITING INCOME:				\$

FINAL PROJECT SUMMARY

A.	Total Feed Expenses (from pg. 2)	\$ _____
B.	Total Non-Feed Expenses (from pg. 2)	\$ _____
C.	Total Direct Costs (A+B)	\$ _____
D.	Value of Animal at Initial Weigh-in (from pg. 2)	\$ _____
E.	Total Marketing Income (from pg. 3)	\$ _____
F.	Total Exhibiting Income (from pg. 3)	\$ _____
G.	Total Income (E+F)	\$ _____
H.	Net Income (+ or -) over Direct Costs (G - C - D)	\$ _____

FEED EFFICIENCY SUMMARY

A.	Weight at Initial Weigh-in	_____	lbs.
B.	Total Feed Expenses	\$ _____	
C.	Days From Initial to Final Weigh-in (from pg. 2)	_____	Days
D.	Weight at Final Weigh-in	_____	lbs.
E.	Total Pounds Gained (D - A)	_____	lbs.
F.	Average Daily Gain (E/C)	_____	lbs.
G.	Feed Cost Per Pound of Gain (B/E)	_____	\$/lb. Gain

RESULTS OF CARCASS CUT-OUT

(if entered in carcass show)

DATE: _____

LOCATION: _____

Loin Eye Area: _____ in.²
 Back Fat: _____ in.
 Dressing Percentage: _____ % (carc wt. /live wt.)

Carcass Final Grade: _____
 % Lean _____ (Swine)
 Quality _____ (Beef and Lamb)
 Yield _____ (Beef and Lamb)
 BCTRC _____ (Lamb)

Did you send a thank-you note to the buyer of your market animal? Yes No

Return this form to: **Market Livestock Committee**
 c/o Fond du Lac County Extension Office
 227 Administration/Extension Building
 400 University Dr
 Fond du Lac, WI 54935